### **Case Study**

# **ENERGY**

# Rugby High School

**Customer:** Rugby High School

**Technology:** LED lighting

Funding: Leasing arrangement with Utility Rentals

**Outcomes:** Improved illumination, annual savings of £12.5K and a return on investment of only 4.5 years

Rugby High School enjoys 'significantly improved' illumination from energy saving LED upgrade



#### **PROJECT BACKGROUND**

Increasing instances of lamp failure, a recognition that the quality of the illumination could be better, and a desire to take advantage of energy savings accruing from the latest LED technology informed a recent upgrade at Rugby High School in Warwickshire. The major, site-wide overhaul was undertaken by Energys Group and funded by Utility Rentals' operational lease scheme.

As the school's Business Manager,
Allan Kerr, explains, "it had been clear
for a while that the old lighting was
nearing the end of its useful life. Lamps
were beginning to fail on a more regular
basis, meaning that we were spending
more money on replacements and
maintenance. In addition, we were
working on plans for a new sports hall,
and if we had kept with the existing
lighting we would have had to increase
our electricity supply."

#### THE SOLUTION

Having engaged the services of energy efficiency technology specialist Energys Group to advise on the project, it quickly became clear that a comprehensive LED lighting upgrade would both reduce demand on supply and enable substantial energy savings. Consequently, the two parties began work on a lighting overhaul to encompass the main hall, music theatre, classrooms, science labs, gym, sports hall, corridors, staircases, communal areas and the languages block.

The resulting installation draws on LED products from across the Energys Group range, and includes tubes, panels, down-lighters, spotlights, walllights, outdoor fittings and flood-lights.

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Mere weeks after the project was completed – with a minimum of disruption to the operational practices of the school – it was evident to school management and personnel quite how much of an improvement the new systems had delivered.

"For the first few weeks after the deployment staff kept coming up to me to remark upon the new lighting. In particular, the increased standard of illumination in the main hall, gym and science labs was singled out for specific praise," recalls Kerr.

Whilst the quality of the lighting was immediately apparent, its benefits in terms of energy savings will become more evident over the medium to long-term. As a result of the massive upgrade – which ran to 712 new LED lamps and 575 LED fittings – Energys predicts a return on investment of just 4.5 years. Annual energy savings are expected to total £12.5K and approximately 104,985 kWh's, with a reduction in  $CO_2$  emissions of 55.84 tonnes per year.

Raj Gunasekaran, Business
Development Manager at Energys
Group, says that "the improvement in
lighting conditions across the entire
site is very discernible, and of course
the energy savings are also going to
be very welcome – particularly in the
current challenging economic climate
for the education sector. But it's also
important to highlight that improved
lighting often translates to happier
pupils and staff, meaning increased
productivity and quality of work."



#### **FUNDING SOLUTION**

However, there is another important element in the mix here and that is the funding provided by Utility Rentals. Having investigated some other schemes but concluded that they were unlikely to deliver the finance in the necessary time-frame, Kerr instead applied to the Utility Rentals operational lease initiative, with Energys Group providing guidance and assistance throughout the process.

As Utility Rentals director Steve Mattey explains, the scheme is fast, guaranteed and "available for any school in the country – no matter what size or establishment type. The rental scheme is cash-positive from day one, with repayments covered by the energy costs saved. The repayments are also fixed and won't go up year on year, and can even be deferred until 12 months after the lighting has been installed."

The Rugby High School application was successful, and Kerr reports that he was struck by "how straightforward the process proved to be. I am also

pleased with the fact that if any failures occur, replacements will be provided at no cost. It really does take the risk element out of what has been a substantial undertaking."

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**Allan Kerr**, Business Manager, Rugby High School

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