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THE LARGEST CIRCULATION REGIONAL BUSINESS PUBLICATION IN THE UK

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All-Electric

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**DATA
PROTECTION**
5 key changes

THE BIG STORY

**SIR ELTON JOHN
BATTLING BORIS**



ENERGYS GROUP



The energy landscape has shifted beyond all recognition. This change isn't just impacting the habits of domestic consumers, it's catalysing a complete reimagining of how we decarbonise businesses and public sector organisations. Kevin Cox CEO of energy solutions firm Energys Group says his team is geared-up to making 'Net Zero' happen.

UK plc is in the midst of complete realignment of its relationship with energy. The focus is no longer directed at how much energy we use, it's about where we source our energy from; when we use it; and how we keep all of these elements in balance.

Driving this is the UK Government's ambitious Net Zero goal. Despite the goodwill and sterling efforts of so many individuals and companies, the truth is, if we are to stand any chance of reaching Net Zero emissions by 2050, a great push is needed. And, businesses must take the lion's share of responsibility to make this happen.

SEA-CHANGE IN ATTITUDE

For those of us operating within the built environment – the scale of the challenge ahead may seem overwhelming. Buildings account for almost 40% of global carbon emissions – and 27% of this total figure is associated with the operational phase of a building's life-cycle. The built environment is ripe, therefore, for a 'retrofit revolution'.

“To stand any chance of reaching Net Zero emissions by 2050, a great 'push' is needed”

However, the reality is whilst many companies have already made sizeable investments in greening their estates, there is more to be done. Contrary to perceived opinion, it has not always been easy to convince customers of the need to act 'NOW' on low carbon, 'green technologies'. Cost, hassle and inertia are to blame perhaps.

However, the good news is, over the last couple of years, we have witnessed a real sea-change in attitude from across our customer base. Action is swifter: the cost of 'doing nothing' is both financial and reputational. Perhaps spurred on by the 'Greta' generation, there is a shift in attitude towards decarbonisation. It's a move that we welcome with open arms.

'JOINED-UP THINKING'

This change in outlook keeps us optimistic at Energys Group. Companies like our own are a crucial piece in the 'Net Zero' jigsaw; we exist to make positive outcomes happen. Since our formation in 2005 as an energy consultancy, we have evolved into one of the UK's most experienced energy efficiency delivery partners for major retrofit projects. We offer 'end to end' support to public and private sector organisations to help them achieve their carbon reduction goals: from energy consultancy and advice, through to product supply and installation, project funding, and pre-/post-project measurement and verification of energy usage.

ENERGYS GROUP

Since 2005, Energys Group has upgraded over 2 million light fittings and other energy efficient building technologies. At last count, the company estimated it has saved customers 672,395,084 kgs of CO₂.

'BEST TRADING YEAR'

If you are wondering how the pandemic impacted on our business, we're delighted to report that 2020 was our best trading year ever – both in terms of sales and projects completed.

Part of this is because of the UK Government's Public Sector Decarbonisation Scheme (PSDS) which entailed a £1bn fund being made available for public sector energy reduction projects. An unprecedented initiative in recent UK history, the scheme also heralded some huge challenges for those hoping to secure grants, who had less than four months to submit their applications from the date of the announcement.

Our delivery team worked tirelessly (and to strict Covid-secure guidelines) throughout the lockdown periods to ensure these decarbonisation projects met the strict timelines. Ultimately, we were involved in at least 70 projects under PSDS. This equated to a total value of around £6m. Across the board we

SUPPORTING CARBON- CONSCIOUS BRANDS

Over the years Energys Group has helped some of Britain's biggest and best-known organisations – including BT plc, Unilever, CBRE, BBC and NatWest - and scores of cost-conscious government organisations to reduce their CO2 emissions. Its completed projects portfolio includes 1000s of schools, academies and colleges all over the UK, hundreds of Government-owned sites including over 100 of the MoD's sites and multiple NHS trusts.

supplied a range of the latest LED light fittings and sensor controls, which were delivered by our highly experienced technical installation personnel.

WELL SUPPORTED

We are also very aware of the impact that the support and stimulus afforded by the Government's Coronavirus Business Interruption Loan – which was so swiftly administered by our very helpful team at NatWest. At a time when so many things seemed to be uncertain, this enabled us to continue innovating and growing our business – even during the toughest times.

NET ZERO IN THE SOUTH EAST

Anyone reading this, who is struggling to see how their organisation might take the first – or next step – of its decarbonisation or sustainability journey, is welcome to drop us a line. Our team will be pleased to help.



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