

Pay from Savings

A solution for energy efficiency funding from Energys Group



YOUR ENERGY OBJECTIVES

Every responsible organisation has lower energy consumption and reduced carbon footprint among its prime objectives. But in today's financial climate, research shows that a lack of investment capital is often the greatest barrier to achieving those objectives.

We believe in removing the barriers to energy efficiency.



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BREAKING DOWN THE BARRIERS

At Energys Group, we believe in removing the barriers to energy efficiency.

Which is why we've developed a simple, no risk, Pay from Savings funding scheme to kick-start your energy efficient lighting project. This is a real 'win-win' proposition for your organisation. It is designed to help you avoid any need for capital investment and enables you to accelerate your path to a lower carbon footprint. You'll benefit from better-lit spaces and lower maintenance bills, too.

HOW THE SCHEME WORKS

There's nothing over complicated about our Pay from Savings scheme. At Energys Group, we like to keep things simple.

Here's how our scheme works:

STAGE 1. We undertake an audit and identify the right solution for you.

STAGE 2. Our experienced team installs your new lighting technology.

STAGE 3. Ownership of the lighting is transferred to your organisation.

STAGE 4. Payment is spread over a pre-defined future period.

KEEPING IT SIMPLE

It's hard to believe that improving your lighting and significantly reducing your energy consumption is really that easy. Trust us, it is. That's why hundreds of private and public sector organisations trust our funding schemes to deliver on their energy objectives.

We think it helps that we always stick to our golden rule:

- Savings made from the reduced energy consumption will always be greater than the payments made
- There's no requirement for Capex
- You'll enjoy positive cash flow from day one

This is a real 'win-win' proposition for your organisation.

There's no Capex required. We make sure you're cash positive from day one.





As an example, a typical project might look like this:

- ▶ Monthly savings on the energy bill from lighting upgrade to LED/active controls: £640
- ▶ Total project cost: £17,800
- ▶ Payments spread over 3 years (36 months) at: £494.44 per month
- ▶ Monthly savings to client: £145.56
- ▶ Monthly saving to client after 3 years: £640

All values are based on current electricity prices.

KEY SCHEME FEATURES

Predictable profitability

Project and payback assessment is a standard part of our project evaluation.

With Energys Group, you will get clear commitments to the energy savings as part of our proposal to you. The extent and timing of energy, cost and carbon savings are clearly predicted and a Pay from Savings scheme will only be offered if calculations show clear and substantial benefit for you.

Immediate user advantage

You will benefit from significant energy savings – right from the outset.

You'll also see immediate savings on maintenance costs as all of our products benefit from a full 5 year warranty.

Tailored and flexible arrangements

Our scheme structure is designed to work for you.

Each agreement is individually negotiated with you and allows for a degree of tailoring to meet your organisation's particular needs. Moreover, unlike 'Contract Energy Management', requiring a percentage payment on all savings made, the cost is fixed and all returns exceeding that fixed cost remain with you.

THIS ISN'T LIKE OTHER SCHEMES

Your first payment is made in month 2, which is after savings have already been accrued. This means there is no interest charge or 'shared savings' fee. So, unlike many similar schemes, you only pay the actual cost of the project and you keep the benefits of the energy savings and the lighting equipment is fully owned from day 1. Don't forget – this is not a lease or hire purchase scheme.

Unlike many schemes, you keep the benefits of the energy saving.



WIN-WIN PROPOSITION

Our Pay from Savings scheme unlocks a whole host of operational benefits:

- High quality LED light output – your space is better lit and fit for purpose
- Reduced carbon footprint – thanks to low energy output
- Quick paybacks and short timescales – you enjoy a healthy cash surplus



WE'RE HERE TO HELP

Since 2005, Energys Group's energy-saving solutions have helped some of Britain's biggest and best-known organisations and cost conscious local authorities to reduce their CO₂ emissions and save money. To find out how our Pay from Savings scheme can work for you, get in touch.

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